



# AL FARIS

|   |                                |
|---|--------------------------------|
| <b>Position: Sales Engineer</b>         |                                |
| <b>Qty required: Open</b>               | <b>Work location: UAE, AUH</b> |
| <b>Min. years of experience: 05- 08</b> | <b>Age limit: 25 to 40</b>     |

Our company is looking for a Sales Engineer.

## 1. JOB PURPOSE:

Looking for experienced a Sales Engineer with experience

## 2. QUALIFICATION:

Bachelor's degree/Any Related Qualification

## 3. EXPERIENCE:

5 – 8 years

## 4. LANGUAGE SKILLS:

English (Read, Write & Speak) & Hindi

## 5. RESPONSIBILITIES AND DUTIES

- Support sales executives with solution selling into prospect account base
- Partner with sales executives to plan, prepare and execute on strategic deals in complex sales cycles
- Model the financial business case associated with each sales opportunity
- Successfully match customer pain/requirements to proposed solutions
- Create and deliver powerful presentations and demos that clearly communicate the uniqueness of the value proposition
- Manage all technical aspects of RFP / RFI responses
- Effectively communicate client needs to the R&D teams for future product

Those interested kindly forward CVs to [jobs@alfarisuae.com](mailto:jobs@alfarisuae.com)